



Vantage Rewards

Earn CA\$H-back on new Trend Micro security sales!

The Trend Micro Vantage Rewards program is a partner sales rep incentive loyalty program for approved Vantage & VantageONE partners. Through the Trend Micro Vantage Rewards program, you can *earn 5% cash-back on every qualified new license sale, payable up to the first 750 seats*. The best part, there's no limit to the amount you can earn. So the more new licenses you sell, the more you'll earn!

Don't wait, register today! Follow these 3 simple steps

#1

Log on to the Trend Micro SAM Partner Portal: <https://sam.trendmicro.com>

#2

After logging in to SAM, click the Vantage Rewards banner on the right and then register for the 2009 program

#3

Once your registration is processed you can begin entering claims into the portal *

If you have questions regarding the Vantage Rewards 2009 program, email us at vantage@trendmicro.com or call us directly at 888-SMB-TREND (762-8736), option 4.

BONUS:

Bonus 5% (10% total) on, Email Encryption Hosted, TMMA
Bonus 3% (8% total) on OfficeScan v10 (releases May 27th), IMHS,
SecureSite, Worry-Free Business Security Hosted (releases April 6th)
Effective Date: 2009Q2, April 1st thru June 30th 2009

* **NOTE:** that claims for a given month must be entered within 15 days of the close of the month the sale occurred. For example, a claim based on April sales will need to be entered by May 15th.



Frequently Asked Questions **

Q. I participated in the Vantage Rewards program in 2008. Do I keep my same debit card?

A. New replacement cards will be issued for 2009 claims. Approved claim reward minimums are required for card generation. Additionally, you will need to register for the 2009 program to continue participation.

Q. How long will it take once I register for SAM Partner Portal before I can start claiming sales through the Vantage Rewards portal, linked in SAM?

A. Once you have access to SAM Partner Portal, you can click the Vantage Rewards banner to get to the site. You will need to register on the Vantage Rewards portal. Once approved within 24 hours, you can begin entering claims immediately. You may enter claims for any licenses sold in any given month thru the 15th of the month following.

Q. Which Trend Micro Products are eligible for Vantage Rewards?

A. Sell Trend Micro new software licenses to earn 5% Cashback Rewards on all eligible claims entered into the Vantage Rewards portal, payable up to the first 750 users. Once \$50 in Vantage Rewards is reached, the reloadable Visa debit card is created in the sales representative's name and loaded with funds for shipment.

Q. Are renewals on existing Trend Micro products eligible for Vantage Rewards?

A. No, only new sales and select support options qualify.

Q. What is the value of the Vantage Rewards?

A. Standard payment is 5% of each eligible product's purchase price as based on approximated cost from your distributor. Additional opportunities to increase reward payout percentage may be available.

Q. How do I check my available Vantage Rewards balance?

A: You can check your card balance real time by going to the My Account Menu > My Prepaid Card > Card Statement. You can also check your card balance by calling the phone number on the back of the card 365/24/7 days.

Q. Is the Vantage Rewards card a credit card?

A. No, the Vantage Rewards card is a pre-funded card. However, when used for purchases at a merchant it requires your signature. Merchants with the INTERLINK symbol will allow you to purchase using your 4-digit PIN number like a debit card.

Q. If the purchase is for more than my balance on the Vantage Rewards card, can I pay the difference?

A. Yes, you can pay the difference between the purchase price and the remaining value of the Vantage Rewards card if the merchant will allow this type of transaction.

Q. Can I use my Vantage Rewards card to pay bills?

A. Yes. Many merchants will accept this card over the phone or on the internet or in person to pay your bills. It is accepted by many telephone, cable, utilities, cell phone and many other merchants for recurring payments.

Q. How long do I have to claim eligible Trend Micro sales for Vantage Rewards?

A. Participating Reseller Sales Representatives must claim qualified sales for any given month with in 15 days of month following. Claims not made by the 15th of that following month will not qualify for Vantage Rewards.

** See Vantage Rewards website for complete FAQ & Program Terms. Trend Micro reserves the right to modify or cancel this program at any time.